

# PARTNERING WITH THE CHARITY HUB

## HOW PROCUREMENT WORKS: 1-2-3 EASY

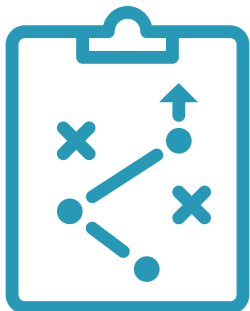


### Liquidate for a Cause

When you work with The Charity Hub (TCH), it's a **Partnership with a Purpose**.

We solve your inventory problem, divert goods from the landfill, create cash for your company's favorite charity, and help your company demonstrate corporate social responsibility.

## 1. SALES STRATEGY



- **Joint** introductory meeting.
- **Supplier** provides an inventory manifest list.
- TCH reviews list and provides recommendations to Supplier.
- **Joint** collaboration on inventory market price.
- TCH presents opportunities to approved global Buyer network and completes negotiations.
- TCH notifies Supplier that inventory has a Buyer.

## 2. LOGISTICS & PICKUP

- TCH provides Supplier with P.O. and estimated inventory pick-up date.
- **Supplier**
  - signs P.O. and returns to TCH.
  - prepares inventory for pick-up date.
  - provides any additional pick-up instructions.
- TCH handles all customs and duty paperwork including any applicable costs.
- TCH picks up inventory from Supplier.



## 3. DONATION



- Once TCH receives payment from Buyer (30-90 Days), TCH contacts Supplier to confirm donation amount and charity.
- **Joint** meeting to discuss promotional opportunities (e.g. social campaign, press release, media, other, etc.)
- TCH contacts Supplier's chosen charity and donates\* funds *on behalf* of Supplier.

\*Depending on the donation amount and charity's geographic location, a TCH and/or Supplier in-person 'big cheque' presentation may be coordinated.

TCH is recipient of any charitable tax receipts.  
Supplier is provided with flexible write-down/write-offs.

[thecharityhub.ca](http://thecharityhub.ca)

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## HOW DONATIONS WORK



### Liquidate for a Cause

The Charity Hub donates 50% of our net profits to a cause YOUR company chooses.

## CASH FLOW EXAMPLE

<b>TCH Gross Profits</b> from Sale of Supplier Inventory	<b>\$10,000</b>
<b>TCH Expenses</b> TCH Shipping, Logistics, Customs, Duty & Admin Fee (approx. 20%)	<b>-\$2,000</b>
<b>TCH Net Profit</b>	<b>\$8,000</b>
<b>TCH Charitable Donation</b> 50% of TCH Net Profit	<b>\$4,000</b>

**Notes:**

The above example is used for sample purposes only. Each transaction may vary.

TCH is recipient of any charitable tax receipts. Supplier is provided with flexible write-down/write-offs.

# Liquidate. Sustain. Support.